

# NICHOLAS OCCHIUTO

Cornell University  
School of Industrial and Labor Relations  
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## EMPLOYMENT

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2019 — present      Postdoctoral Associate, Organizational Behavior, ILR School, Cornell University

## EDUCATION

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2019                      Ph.D., Sociology, Yale University  
2013                      M.A., Sociology, Columbia University  
2008                      B.A., Sociology and Philosophy, New York University

## RESEARCH AND TEACHING INTERESTS

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Economic Sociology; Organizational Theory; Work and Occupations; Nonmarket Strategy

## PUBLICATIONS

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### PEER-REVIEWED

Anteby, Michel and Nicholas Occhiuto. Forthcoming. "Stand-in Labor and the Rising Economy of the Self." *Social Forces*.

Occhiuto, Nicholas. 2017. "Investing in Independent Contract Work: The Significance of Schedule Control for Taxi Drivers." *Work and Occupations*. 44 (3): 268-95.

- Featured on Peter Cappelli and Dan O'Meara's *In the Workplace*, January 18, 2018

Erikson, Emily and Nicholas Occhiuto. 2017. "Social Networks and Macro-Historical Change." *Annual Review of Sociology*. (43): 229-48.

### BOOK REVIEWS

"The Big Rig: Trucking and the Decline of the American Dream," by Steve Viscelli. Forthcoming in *Work and Occupations*

### OTHER PUBLICATIONS

Wherry, Frederick F and Nicholas Occhiuto. 2016. "Economic Sociology." In *Oxford Bibliographies in Sociology*. Ed. Janeen Baxter. Oxford University Press.

August 1, 2019

Occhiuto, Nicholas. 2015. "Relational Accounting." In *The SAGE Encyclopedia of Economics and Society*. Ed. Frederick Wherry. SAGE Reference.

Gowayed, Heba and Nicholas Occhiuto. 2014. "Conference Report: The Money Talks Symposium at Yale." In *Accounts. American Sociological Association Newsletter*. 14 (1): 9-12.

## WORK IN PROGRESS

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Occhiuto, Nicholas. "Regulating Market Innovation" (Revising manuscript)

Occhiuto, Nicholas. "The Double-Edged Sword of Corporate Political Activity" (Revising manuscript)

Occhiuto, Nicholas and Ivana Katic. "Disrupting Corporate Political Activity" (Manuscript in preparation)

Occhiuto, Nicholas. "The Non-Market Strategy of Startups" (Data collection in progress)

## FELLOWSHIPS & GRANTS

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2018	Conference Travel Award, Yale Graduate Student Assembly (\$750)
2017	Summer Research Fellowship, Yale Club San Francisco (\$3,500)
2016 — 2017	Policy Fellow, Institution for Social and Policy Studies, Yale (\$2,500)
2016 — 2018	Felix G. Evangelist Fellow, Graduate School Arts & Sciences, Yale
2016	George M. Camp Grant, Department of Sociology, Yale (\$500)
2015 — present	Junior Fellow, Center for Comparative Research, Yale
2014 — present	Junior Fellow, Urban Ethnography Project, Yale

## INVITED TALKS & CONFERENCE PRESENTATIONS

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### INVITED TALKS

2019	Cornell University, School of Industrial and Labor Relations
2018	IESE Business School
2018	University of California, Irvine, The Paul Merage School of Business
2018	Massachusetts Institute of Technology, Sloan School of Management
2018	Stanford University, Center for Work, Technology & Organization
2017	Boston University, Questrom School of Business

### CONFERENCE PRESENTATIONS

"Market Actions and Political Consequences: How Transportation Network Companies Influenced Regulation in New York, Chicago, and San Francisco"

- Academy of Management, Annual Meeting, Chicago, IL, 2018
- Economic Sociology Conference, Annual Meeting, Washington, DC, 2017
- Society for the Advancement of Socio-Economics, Annual Meeting, Lyon, FR, 2017

August 1, 2019

- Social Science History Association, Annual Meeting, Chicago, IL, 2016
- Economic Sociology Pre-conference, American Sociological Association, Seattle, WA, 2016
- Eastern Sociological Society, Annual Meeting, Boston, MA, 2016

“The Double-Edged Sword of Corporate Political Activity”

- Social Science History Association, Annual Meeting, Phoenix, AZ, 2018
- Society for the Advancement of Socio-Economics, Annual Meeting, Kyoto, JP, 2018
- Eastern Sociological Society, Annual Meeting, Baltimore, MD, 2018

“Disrupting Corporate Political Activity” (with Ivana Katic)

- Academy of Management, Annual Meeting, Boston, MA, 2019

“Stand-in Labor and the Rising Economy of Self” (with Michel Anteby)

- Academy of Management, Annual Meeting, Boston, MA, 2019
- People and Organizations Conference, The Wharton School, Philadelphia, PA
- Economic Sociology Pre-conference, Montreal, CDA, 2017

“I Am My Own Boss: How Taxi Drivers Make Sense of a Bad Job”

- American Sociological Association, Annual Meeting, New York, NY, 2013
- Eastern Sociological Society, Annual Meeting, Boston, MA, 2013

“They Were There: Occupy Wall Street”

- Eastern Sociological Society, Annual Meeting, New York, NY, 2012

## TEACHING EXPERIENCE

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### YALE UNIVERSITY

Spring 2018	Methods of Inquiry, Rene Almeling
Fall 2017	The Ethnography of the African American Community, Elijah Anderson
Spring 2017	Senior Essay Colloquium for Intensive Majors, Andrew Papachristos
Fall 2016	Senior Essay Colloquium for Intensive Majors, Andrew Papachristos

### COLUMBIA UNIVERSITY

Spring 2013	Image & Identity in Contemporary Advertising, Sudhir Venkatesh
Spring 2013	Media, Culture & Society, Sudhir Venkatesh
Fall 2012	Culture, Markets & Consumption, Frederick Wherry
Spring 2012	Social Theory, Denise Milstein

## PROFESSIONAL SERVICE

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### SERVICE TO THE DISCIPLINE

2017 — 2018	Co-Editor, <i>Accounts</i> , American Sociological Association, Economic Sociology Section
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### YALE UNIVERSITY

2015 — 2016	Graduate Student Representative, Department of Sociology
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August 1, 2019

Occasional manuscript reviewer for *American Journal of Sociology*, *Organization Science*, *Socio-Economic Review*, *Social Currents*, *Social Forces*, *Work and Occupations*

## ASSOCIATION MEMBERSHIP

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Academy of Management

Division Member: Organization and Management Theory; Strategic Management; Organizational Behavior  
American Sociological Association

Section Member: Economic Sociology; Organizations, Occupations, and Work

Eastern Sociological Association

Society for the Advancement of Socio-Economics

Social Science History Association